



RAJMATA JIJAU SHIKSHAN PRASARAK MANDAL'S
INSTITUTE OF COMPUTER AND MANAGEMENT RESEARCH

Approved by AICTE, Govt. of Maharashtra & DTE
Affiliated to Savitribai Phule Pune University, Pune
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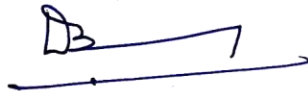
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Secretary

Hon. Shri. Ajit D. Gavhane
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2.3.1

**Student Centric Methods, Such as
experimental learning, participative
learning and problem solving
methodologies are used for enhancing
Learning experiences using ICT Tools**




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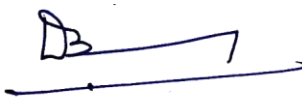
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STUDENT CENTRIC METHODS (Academic Year 2017-18 TO 2021-22)

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| | (i) Project work (Industrial Training) | A.Y. 2017-18 to 2021-22 |
| | (ii) Industrial Visits | |
| 2. | Participative Learning | A.Y. 2017-18 to 2021-22 |
| | Subject Expert Lectures | A.Y. 2017-18 to 2021-22 |
| 3. | ICT Tools | A.Y. 2017-18 to 2021-22 |




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**Experimental Learning
(Project Report)
A.Y. 2017-18 to 2021-22**




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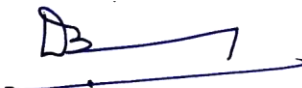
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List of the students undergone Industrial Training




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INDUSTRIAL TRAINING 2016-17

| YEAR | NAME OF THE STUDENT |
|---------|------------------------------|
| 2016-17 | BAFNA MAHAVIR PRADIP |
| 2016-17 | LANDGE ASHISH DEEPAK |
| 2016-17 | PURANIK NANDEESH MANOHAR |
| 2016-17 | AMOL SAMPAT THAKUR |
| 2016-17 | GAIKWAD SANKET SUNIL |
| 2016-17 | LADI ATISH DINKAR |
| 2016-17 | LANDGE AMAR VILAS |
| 2016-17 | PARDESHI NIKITA ASHOK |
| 2016-17 | POOJA SHIVSHANKAR SINGH |
| 2016-17 | DESHMANE PAVAN RAM |
| 2016-17 | RAM MANOHAR |
| 2016-17 | AVHAD PRAKASH RAJABHAU |
| 2016-17 | BHOME PRASHANT HARIBHAU |
| 2016-17 | INGOLE AMOL RAMESHWAR |
| 2016-17 | PARDESHI PRASHANT DARBARSING |
| 2016-17 | DIWATE SONALI BHIMA |
| 2016-17 | THAKARE SAGAR GULAB |
| 2016-17 | DESHMUKH DNYANESHWAR NAMDEV |
| 2016-17 | KESARKAR VISHAL LAXMAN |
| 2016-17 | MUKESH SURYAJI MORE |
| 2016-17 | SAVJI AJINKYA DILIP |
| 2016-17 | VAISHALI DAMODHAR BHUTE |
| 2016-17 | ABHALE SEEMA RAMCHANDRA |
| 2016-17 | DAPHAL MONALI BALASAHEB |
| 2016-17 | GHARE SURAJ BAPUSAHEB |
| 2016-17 | KALE ASHWINI BHAGCHAND |
| 2016-17 | KOLHE SONAL DATTATRAY |
| 2016-17 | RAUT SUHASINI UDAY |
| 2016-17 | SAWANT NITIN PANDURANG |
| 2016-17 | SHARMA POOJA SURESH |
| 2016-17 | DESHMANE VARUN RAM |
| 2016-17 | PATIL TRUPTESH PRALHAD |
| 2016-17 | DORGE ASHWINI RATNAKAR |
| 2016-17 | KUMBHAR ABHIJIT BABAN |



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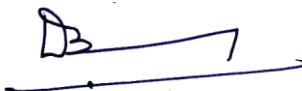
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| | |
|---------|--------------------------|
| 2016-17 | RAMTEKE KULDEEP HEMRAJ |
| 2016-17 | SALUNKHE AJAY BALAJI |
| 2016-17 | SOLANKE SUPRIYA SUNILRAO |




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INDUSTRIAL TRAINING 2017-18

| YEAR | NAME OF THE STUDENT |
|---------|-------------------------------|
| 2017-18 | GHULE OMKAR SUNIL |
| 2017-18 | WARANGULE PRASHANT SURESH |
| 2017-18 | GAUND ASHISH ANANDRAO |
| 2017-18 | GAWADE HARISH SAKHARAM |
| 2017-18 | JADHAV ROHINI MUKUND |
| 2017-18 | PATIL KETAN ROHIDAS |
| 2017-18 | PISAL SUJAY VITHHAL |
| 2017-18 | RAKSHE VISHAKHA SANJAY |
| 2017-18 | TAMBE ROHIT SUDHIR |
| 2017-18 | KUMBHAR SAGAR MARUTI |
| 2017-18 | BIND KAMLESH SUDHIRAM |
| 2017-18 | CHOUHAN POONAMKUMARI INDRADEO |
| 2017-18 | CHOUHAN RENU UMESH |
| 2017-18 | GAWALI AKASH SANJAY |
| 2017-18 | SUVARNA SUDHIR BAGAV |
| 2017-18 | GAWADE LEENA SUDHAKAR |
| 2017-18 | BORSE AKSHAY SUNIL |
| 2017-18 | DIPESH KUMAR PARMAR |
| 2017-18 | FIRAKE AKSHAY NANDKISHOR |



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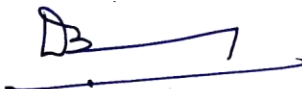
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| | |
|---------|----------------------------|
| 2017-18 | GAIKWAD SONALI CHANDRAKANT |
| 2017-18 | GURAV ROHINI RAMCHANDRA |
| 2017-18 | HUDAKAR SANTOSH MANIKRAO |
| 2017-18 | KALE SURENDRA MOTIRAM |
| 2017-18 | KHAIRE DEEPAK SURESH |
| 2017-18 | KULKARNI HANMANT RAVINDRA |
| 2017-18 | PATIL BHAGWAT JANARDAN |
| 2017-18 | PAWAR SUSHANT SANTOSH |
| 2017-18 | UGALE JYOTI RUPRAO |
| 2017-18 | JADHAV PRITI PRADEEP |
| 2017-18 | JOSHI ANAND DATTATRAY |
| 2017-18 | KORDE DIPALI CHANDRAKANT |
| 2017-18 | SACHIN PRABHAKAR DANGALE |
| 2017-18 | YABESH NAAG |




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INDUSTRIAL TRAINING 2018-19

| YEAR | NAME OF THE STUDENT |
|---------|----------------------------|
| 2018-19 | GAIKWAD PRIYANKA PRABHAKAR |
| 2018-19 | GAIKWAD VARSHA YUVRAJ |
| 2018-19 | PATIL ANANDA TUKARAM |
| 2018-19 | PATIL ATUL PREMRAJ |
| 2018-19 | PATIL VAIBHAV KISHOR |
| 2018-19 | SUPRIYA DADA SHENDAGE |
| 2018-19 | WADEKAR ASHISH RAMRATAN |



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|---------|-------------------------------|
| 2018-19 | DESHMUKH GAURAV BALASAHEB |
| 2018-19 | UDHANE SANKET RAJESH |
| 2018-19 | BHUJBAL YOGITA SANTOSH |
| 2018-19 | GURAME VIJAYA MANOHAR |
| 2018-19 | KALE SHEETAL LALASAHEB |
| 2018-19 | LAD REKHA MAHADEV |
| 2018-19 | MANDALE DNYANESH BALKRISHNA |
| 2018-19 | PATIL NIKHIL DNYANDEV |
| 2018-19 | PILLAI NEETHU MOHAN |
| 2018-19 | TANDALE SWATI SHRIMANTRAO |
| 2018-19 | TAWARE PRASAD RAMESH |
| 2018-19 | THAKUR VIKAS VILAS |
| 2018-19 | BATHE RESHMA RAMESH |
| 2018-19 | PHULE KISHOR BALASAHEB |
| 2018-19 | YOGITA ARUN GAVHANE |
| 2018-19 | AKSHAY PUNDLIK MAHAJAN |
| 2018-19 | ARU PRIYANKA SHIVAJI |
| 2018-19 | BHOSALE VINAY BHALCHANDRA |
| 2018-19 | CHHAJED PRANESH RAJKUMAR |
| 2018-19 | DOKH NEHA CHANDRAKANT |
| 2018-19 | PHUGE RAMDAS DAMODAR |
| 2018-19 | PHUGE SHUBHAM BALASAHEB |
| 2018-19 | UMESH SHASHIKANT KANADE |
| 2018-19 | WAKHARE KETANKUMAR SHASHIKANT |
| 2018-19 | GAWADE AKASH BALASAHEB |
| 2018-19 | VIJAY APPA HAKE |
| 2018-19 | KHIRID PRANITA PRATAP |
| 2018-19 | NAIK ANKITA JANARDHAN |
| 2018-19 | NANEKAR POURNIMA AVINASH |
| 2018-19 | SAWANT SHUBHANGI SHANKARRAO |
| 2018-19 | SAYALI PRAMOD KURHADE |
| 2018-19 | KUMBHAR SAGAR MARUTI |




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INDUSTRIAL TRAINING 2019-20

| SEAT NO | NAME OF THE STUDENT |
|---------|----------------------------|
| 2019-20 | BORSE KALYANI VIJAY |
| 2019-20 | JADHAV HANUMANT BHIMRAO |
| 2019-20 | KADAGALE PRATHMESH LAXMAN |
| 2019-20 | MAHALE UMESH GANESH |
| 2019-20 | JADHAV SHIVRAJ DATTARAY |
| 2019-20 | REDDY CHIDANAND AMASIDHA |
| 2019-20 | AMBHORE POOJA VIJAY |
| 2019-20 | BOROLE AMBIKA DAYAN\AND |
| 2019-20 | CHAUDHARI HEMANT KAILAS |
| 2019-20 | JAGTAP HARSHADA RAJENDRA |
| 2019-20 | LANDAGE AAKANSHA AMIT |
| 2019-20 | VAIDYA AISHWARYA PRADIP |
| 2019-20 | KOLI AJAY DEVIDAS |
| 2019-20 | NERKAR ANKUSH ANIL |
| 2019-20 | HULE VIRAJ PRAVIN |
| 2019-20 | KALJE RAJ CHANDRAKANT |
| 2019-20 | LOKHANDE ATISH NAVNATH |
| 2019-20 | ANKITA ANKUSH KALE |
| 2019-20 | BARII GANESH PRABHAKAR |
| 2019-20 | DESAVALE VIJNAYAK ANANDRAO |
| 2019-20 | HAGAWANE SANKET RAMESH |
| 2019-20 | KURHADE SUMIT PRAMOD |
| 2019-20 | RAJNANDANI KUMARI |
| 2019-20 | SONALI SANJAY GAIKWAD |
| 2019-20 | KATALKAR PRATIK PRABHAKAR |
| 2019-20 | INGOLE PRABHU RAMESHWAR |
| 2019-20 | RANDHAWE CHARUDATTA C |
| 2019-20 | SHRIKANT RAMRATAN HARDE |
| 2019-20 | GAIKWAD PRIYANKA PANDURANG |
| 2019-20 | KHATAL DINESH RAMHARI |
| 2019-20 | KUTE POOJA ASHOK |
| 2019-20 | MEGHA PRAMOD WAIRAGAR |



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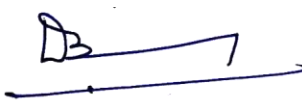
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| | |
|---------|----------------------------|
| 2019-20 | SALKE ONKAR RAJENDRA |
| 2019-20 | WAGH YOGITA SUNIL |
| 2019-20 | PATIL PRIYANKA HARISH |
| 2019-20 | MANDELE DYANESH BALKRISHNA |
| 2019-20 | TAMBE ROHIT SUDHIR |




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INDUSTRIAL TRAINING 2020-21

| YEAR | NAME OF THE STUDENT |
|---------|----------------------------|
| 2020-21 | MORE KAKASAHEB ROHIDAS |
| 2020-21 | SURADKAR ADITYA SAKHARAM |
| 2020-21 | VINOD SURESH KHUPASE |
| 2020-21 | PIYUSH MUKUNDRAO DESHMUKH |
| 2020-21 | PAKHARE PRASHANT ANNASAHEB |
| 2020-21 | VIJAY PRAKASH KANGANE |
| 2020-21 | WAGHMARE NIKITA ASHOK |
| 2020-21 | KSHIRSAGAR MAHESH SUNIL |
| 2020-21 | ATRE PARAG SUHAS |
| 2020-21 | DHAWARE SHUBHAM DATTATRAY |
| 2020-21 | JADHAV ASHWINI TUKARAM |
| 2020-21 | RAHUL CHANDRAKUMAR TIKAIT |
| 2020-21 | SAWANT VINIT SHIVAJI |
| 2020-21 | SHELAKE SNEHA PANDURANG |
| 2020-21 | AUTADE RAJVARDHAN MANSING |



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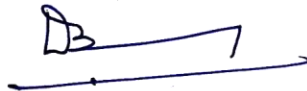
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| | |
|---------|--------------------------------|
| 2020-21 | BHANDWALKAR ROHIT LAXMAN |
| 2020-21 | JADHAV PRATIKSHA RAMESHWAR |
| 2020-21 | JAMGE SURESH LIMBRAJ |
| 2020-21 | RAMRAO PRAKASHRAO BIRADAR |
| 2020-21 | CHAUDHARI AMRUTA RAJENDRA |
| 2020-21 | DHAMALE KOUMUDI KHANDU |
| 2020-21 | JADHAV POONAM RAMDAS |
| 2020-21 | MAHAJAN SAGAR NALIN |
| 2020-21 | PATE AISHWARYA JITENDRA |
| 2020-21 | SONAWANE DNYANESHWAR DASHARATH |
| 2020-21 | ABHISHEK C KEDARI |
| 2020-21 | ANJEEVE P. GEORGE |
| 2020-21 | HAGAWANE KIRTI VILAS |
| 2020-21 | KASAR VISHAL BAPURAO |
| 2020-21 | KULKARNI PRASAD SHASHIKANT |
| 2020-21 | NARAYANKAR BHAGYAWANT SHIVDAS |
| 2020-21 | PATIL ASHISH SANJAY |
| 2020-21 | PATIL MANGESH NAMDEO |
| 2020-21 | RAUT RAHUL KISANRAO |
| 2020-21 | ADAK SHUHBAM SOPAN |
| 2020-21 | PATASKAR CHETAN SANTOSH |
| 2020-21 | SHINDE ALPESH VITTHAL |




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INDUSTRIAL TRAINING 2021-22

| SEAT NO | NAME OF THE STUDENT |
|---------|---------------------------------|
| 2021-22 | DUMBRE PRAPHULL CHANDRAKANT |
| 2021-22 | KARAD RUSHIKESH RAJENDRA |
| 2021-22 | MAHENDRA PANDHARINATH KAWASHTTE |
| 2021-22 | LONDHARI RAJESH PRABHAKAR |
| 2021-22 | SUSHANT SANATAN LONDHE |
| 2021-22 | MANDLIK RUSHIKESH SUBHASH |
| 2021-22 | PANDHARE NILESH NARAYAN |
| 2021-22 | PUNDLIK GOVINDRAO BHINGOLE |
| 2021-22 | LANDE NIRAJ RAJU |
| 2021-22 | GAWADE ABHISHEK RAMSHETH |
| 2021-22 | MUNGASE SUDHIR VITTHAL |
| 2021-22 | RUNWAL NAINHEEL JITENDRA |
| 2021-22 | SANDHYA NAVNATH SANAP |
| 2021-22 | SHRIPRASAD DEVIDAS DORLE |
| 2021-22 | SONALI NARAYAN PANDHARE |
| 2021-22 | CHAUDHARI TEJAS PRAMOD |
| 2021-22 | DASHVANT ROHINI RAMCHANDAR |
| 2021-22 | DINESH SUDAM BALGHARE |
| 2021-22 | GAURI PRASHANT POPHALE |
| 2021-22 | JADHAV SONIKA SUNIL |
| 2021-22 | JYOTI DATTATRAY MAKHAR |
| 2021-22 | KAD VAIBHAV DNYANESHWAR |
| 2021-22 | KOKANE PRATIKSHA MAHADU |
| 2021-22 | NIVANGUNE KUNAL NAVANATH |
| 2021-22 | PATIL AARTI CHANDRAKANT |
| 2021-22 | PATIL SHARVARI MADHUKAR |
| 2021-22 | POONIA AMIT DHARAMPAL |
| 2021-22 | RAWATE SATYASHRI VILAS |
| 2021-22 | RUTUJA SURESH MUNGASE |



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| | |
|---------|----------------------------|
| 2021-22 | SACHIN MOHAN SONAR |
| 2021-22 | SHETKAR SHRADDHA UMAKANT |
| 2021-22 | BHUJBAL YOGESH SANDIP |
| 2021-22 | CHAVAN SOURABH VINOD |
| 2021-22 | GAVADE RAM SADASHIV |
| 2021-22 | HEENA SALAUDDIN SAYYAD |
| 2021-22 | KAPLE ASHWINI SANJAY |
| 2021-22 | KHAIRNAR HARSHAL SANJAY |
| 2021-22 | KONNAKKATTIL NISA KUNHALAN |
| 2021-22 | MORE TANVI BHALCHANDRA |
| 2021-22 | PARKHE TANMAY ASHOK |
| 2021-22 | TRUPTI RAVINDRA FUTANE |
| 2021-22 | UGWEKAR DIKSHA HARIBHAU |
| 2021-22 | VIDYA SUNIL SHELAR |
| 2021-22 | GAVADE SONESHWAR VALAPPA |
| 2021-22 | LOKHANDE OMKAR ANIL |
| 2021-22 | LOKHANDE TEJASVINI VIJAY |
| 2021-22 | MANE BANDU NARAYAN |
| 2021-22 | MISAL PREETI VITTHAL |
| 2021-22 | NARAYANKAR RAJWANT SHIVDAS |
| 2021-22 | PATIL SANJU VITTAL |
| 2021-22 | SEEMA PRAKASH DESHMUKH |
| 2021-22 | SHEKADE JAYESH SHIVRAJ |
| 2021-22 | SHIRKE HEMANT VILAS |
| 2021-22 | PAWAR MANDIRA MADHAV |
| 2021-22 | SOUMEN ROY |
| 2021-22 | YELAPALE NITIN BHARAT |




DIRECTOR
RAJMATA JIJAU SHIKSHAN PRASARAK MANDAL'S
INSTITUTE OF COMPUTER
& MANAGEMENT RESEARCH
Dudulgaon, Pune-412 105.

A
PROJECT REPORT ON

"STUDY OF INPUT TAX CREDIT UNDER GST"

AT

MS K B B & ASSOCIATES (PUNE)
(CHARTERED ACCOUNTANTS)

SUBMITTED TO
SAVITRBA PHULE PUNE UNIVERSITY
IN PARTIAL FULFILLMENT OF
MASTER OF BUSINESS ADMINISTRATION

SUBMITTED BY
DINESH SUDAM BALCHARE
UNDER THE GUIDANCE OF PROF. CAUSHI MORGATE
THROUGH



DIRECTOR
RAJMATA JIJAU SHIKSHAN PRASARAK MANDAL'S
INSTITUTE OF COMPUTER
AND MANAGEMENT RESEARCH
Doddigaon, Pune-412 105

RAJMATA JIJAU SHIKSHAN PRASARAK MANDAL'S
INSTITUTE OF COMPUTER AND MANAGEMENT RESEARCH
(KCMR) PUNE - 412 105

(A.Y. 2020-21)

**A
PROJECT REPORT ON**

“STUDY OF INPUT TAX CREDIT UNDER GST”

**AT
M/S K B B & ASSOCIATES
(CHARTERED ACCOUNTANTS)
PUNE**

**SUBMITTED TO
SAVITRIBAI PHULE PUNE UNIVERSITY
IN PARTIAL FULLFILLMENT OF
MASTER OF BUSINESS ADMINISTRATION**

**SUBMITTED BY
DINESH SUDAM BALGHARE
UNDER THE GUIDANCE OF PROF. GANESH BORCHATE
THROUGH**




**DIRECTOR
RAJMATA JIJAU SHIKSHAN PRASARAK MANDAL'S
INSTITUTE OF COMPUTER
& MANAGEMENT RESEARCH
Pune-412 105.**

**RAJMATA JIJAU SHIKSHAN PRASARAK MANDAL'S
INSTITUTE OF COMPUTER AND MANAGEMENT RESEARCH (ICMR)
PUNE - 412 105
(A.Y. - 2020-22)**

A

KBB AND ASSOCIATES
CHARTERED ACCOUNTANTS

17th January 2022

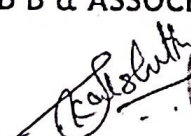
TO WHOMSOEVER IT MAY CONCERN

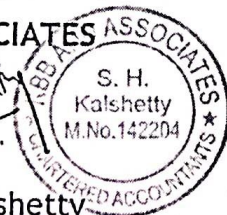
This is to certify that Mr. DINESH SUDAM BALGHARE, student of MBA III-Semester, Savitribai Phule Pune University (Maharashtra) has undergone training in our organization at Pune office for the period Date 01.10.2021 to 15.01.2022 in the field of "Study of Input Tax Credit under GST" with the Finance Department as a part of his field study.

During his tenure with the company, we found him sincere, hardworking and devoted towards his study. His performance during training period has been found good.

We wish him all the success.

For K B B & ASSOCIATES


CA. Shivkumar Kalshetty
(Chartered Accountants)
Membership No.: 142204




DIRECTOR
RAJMATA JIJAU SHIKSHAN PRASARAK MANDAL'S
INSTITUTE OF COMPUTER
& MANAGEMENT RESEARCH
Dudulgaon, Pune-412 105.

Ref No. Project/03/2021-22

Date - 01st Feb 2022

TO WHOMSOEVER IT MAY CONCERN

This is to certify that Mr DINESH SUDAM BALGHARE, student of MBA III - Semester (Specialization in Financial Management), Savitribai Phule Pune University (Maharashtra) has undergone training in our organization at our Pirangut head office for the period Date 01.10.2021 to 15.01.2022 in the field of "Study of Input Tax Credit under GST" with the Finance Department as a part of his field study.

During his tenure with the company, we found him sincere, hardworking and devoted towards his study. His performance during training period has been found good.

We wish him all the success.

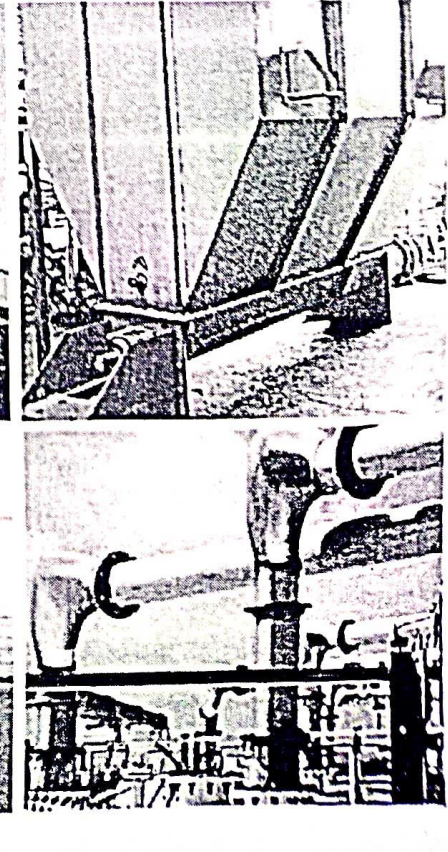
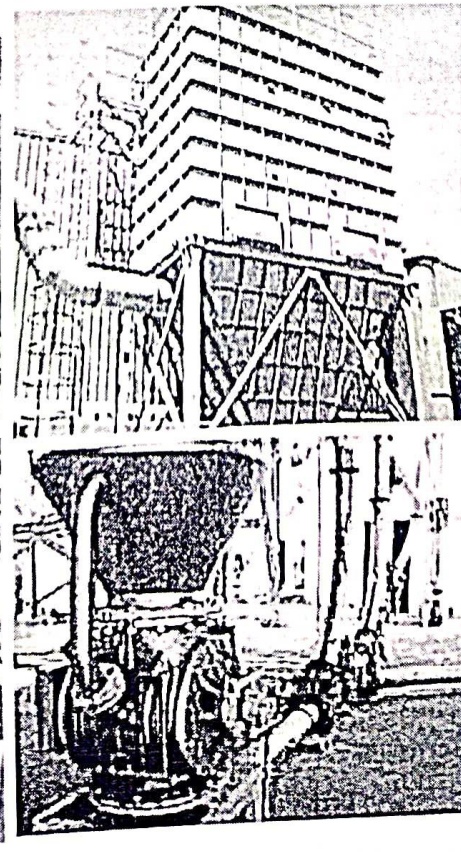
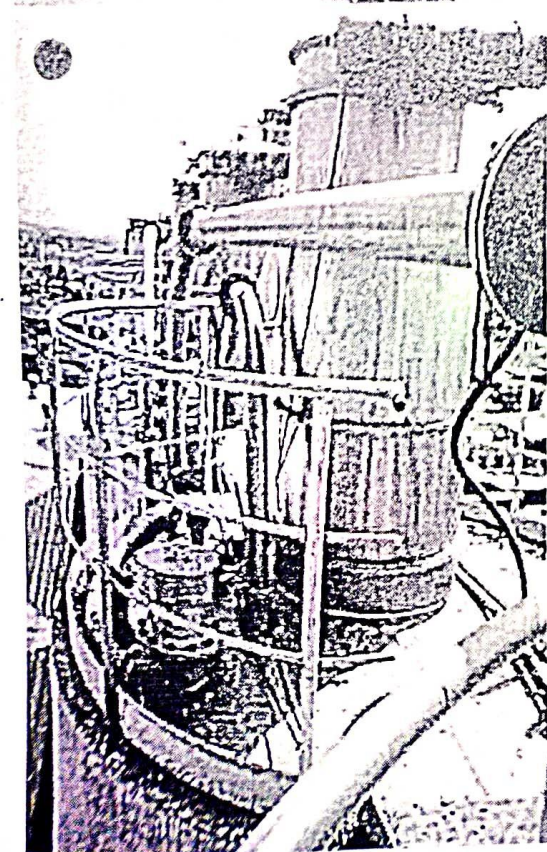
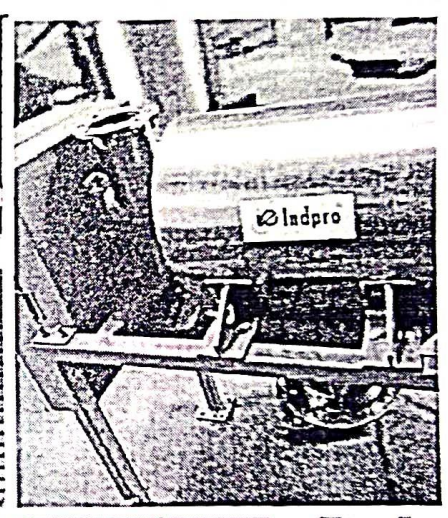
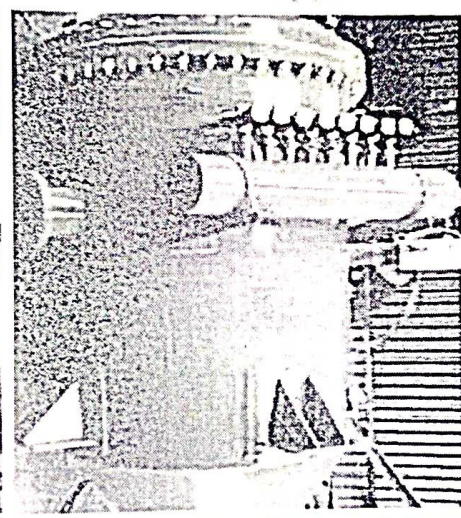
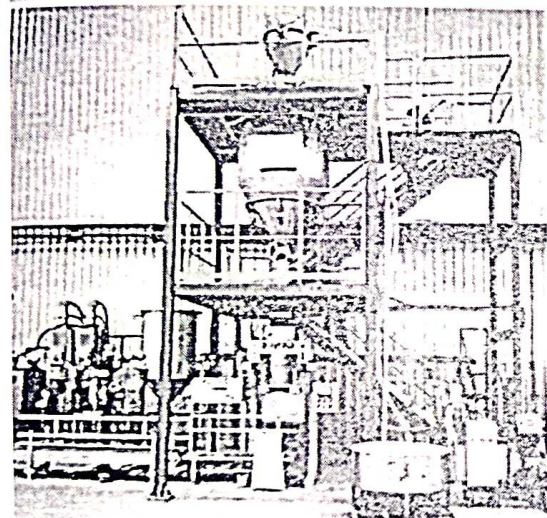
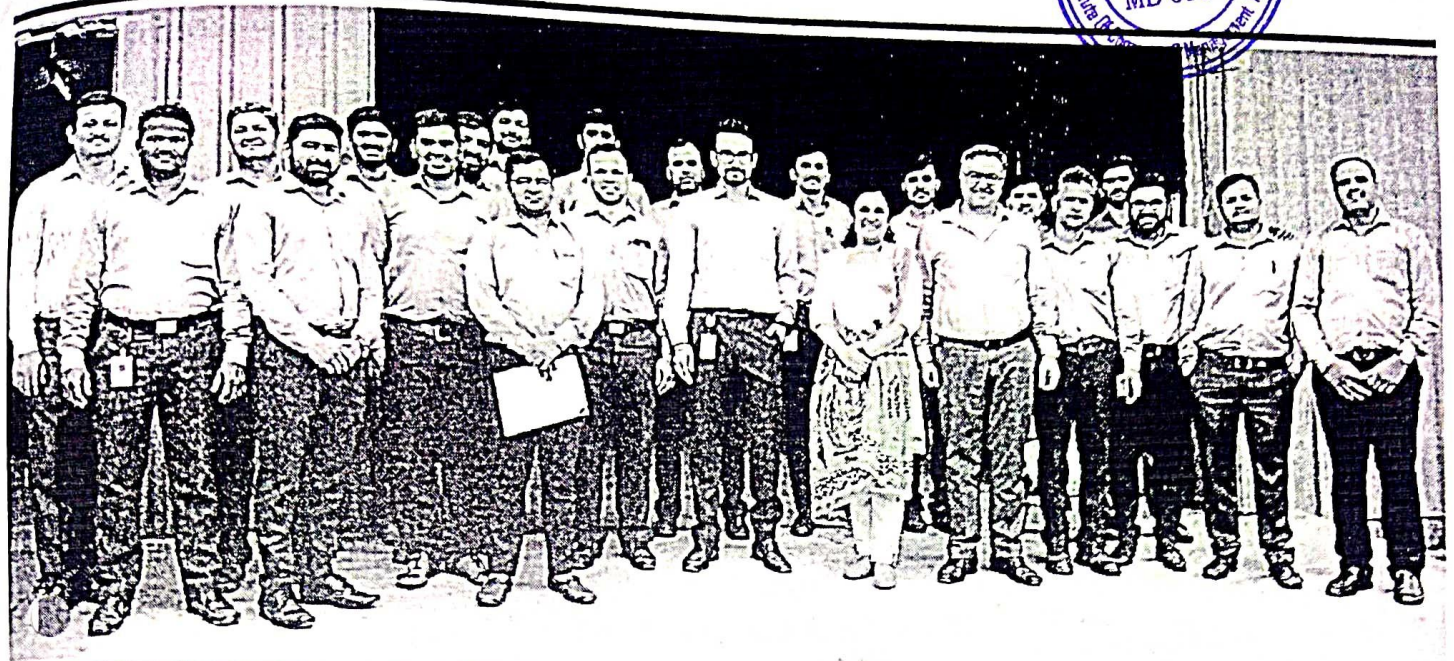
For Indpro Engineering Systems Pvt Ltd

Chief Financial Officer



DIRECTOR
RAJMATA JIJAU SHIKSHAN PRASARAK MANDAL'S
INSTITUTE OF COMPUTER
& MANAGEMENT RESEARCH
Dudgaon, Pune-412 105.

Indpro Gallery





RAJMATI JIJAU SHIKSHAN PRASARAK MANDAL'S
INSTITUTE OF COMPUTER AND MANAGEMENT RESEARCH

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Affiliated to Savitribai Phule Pune University, Pune
DTE Code:- 6158 University Code:- IMMPO13230

Certified by ISO 9001:2015,
ISO 14001:2015

Recognised as Green Educational
Campus

Hon. Shri. Vilasrao V. Lande
President

Hon. Shri. Sudhir V. Mungase
Secretary

Hon. Shri. Ajit D. Gavhane
Treasurer

CERTIFICATE

This is to certify that, **Mr. DINESH SUDAM BALGHARE**

PNR NO 2052005132

Seat No 24923

Batch 2020-22

has under taken the Project titled


"STUDY OF INPUT TAX CREDIT UNDER GST"

in partial fulfillment of the TWO YEARS FULL TIME MASTER'S DEGREE
COURSE IN BUSINESS ADMINISTRATION i.e.

M.B.A.

Under my guidance and supervision.


To the best of my knowledge, the material presented herein, is his/her original work
and all references from other sources have been duly acknowledged in the Project
Report.


Internal Guide




Course Coordinator




Director
RAJMATI JIJAU SHIKSHAN PRASARAK MANDAL'S
INSTITUTE OF COMPUTER
& MANAGEMENT RESEARCH

DECLARATION

This is to declare that the project report entitled project on "STUDY OF INPUT TAX CREDIT UNDER GST" of M/S K B B & ASSOCIATES CHARTERED ACCOUNTANTS and company record of genuine work done by me under the supervision of Prof. Ganesh Borchate sir in impartial fulfilment of the requirement of Master of Business Administration of the Savitribai Phule Pune University.

The work presented here is not duplicate from any other source and also not submitted earlier for any other degree/diploma to any other university.

I declare that this project is fair project and submitted to the university.



DINESH SUDAM BALGHARE (Researcher)

Date: 25th April 2022

Place: Pune



DIRECTOR
RAJMATA JIJAU SHIKSHAN PRASARAK MANDAL'S
INSTITUTE OF COMPUTER
& MANAGEMENT RESEARCH
Pune-412 105.

ACKNOWLEDGMENT

This project report is the part of study of 'Master degree in business administration'.

I would like to thank my project guide Prof. Ganesh Borchate sir under whose guidance's, I have been able to complete this project report.

Then I would like to thank Dr. Yashwant Lembhe sir to give this opportunity to do the project report.

My sincere thanks to CA. Pradip Bhor (Chartered Accountants at M/S K B B & Associates) & Mr. Ravindra Kulkarni (Director of M/s Indpro Engineering Systems Pvt Ltd) giving me an opportunity to work under his guidance.

I take this opportunity to convey my thanks to for giving me an opportunity to do this project from the company and for providing me all the necessary support. Company there for valuable guidance and co-operation to the preparation of this project report. I would like to thank to all who have given me all necessary information during my study.

D.S. Balghare

DINESH SUDAM BALGHARE (Researcher)

Date: 25th April 2022

Place: Pune



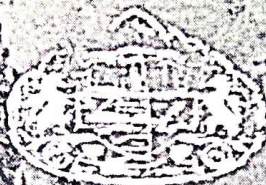
PROJECT REPORT ON

**STUDY OF MARKETING INITIATIVES AT MLE
ENERGY FOR IT'S BUSINESS**

AT

MLE ENERGY PVT. LTD, PUNE

SUBMITTED TO



SAVITRIBAI PHULE PUNE UNIVERSITY

**IN PARTIAL FULFILLMENT OF
MASTERS OF BUSINESS ADMINISTRATION**

SUBMITTED BY

SHRIPRASAD D DORLE

UNDER GUIDANCE OF

Prof. Dr. YASHWANT LEMBHE

THROUGH

RAJMATA JIJAU SHIKSAN PRASARAK MANDAL'S

**INSTITUTE OF COMPUTER AND MANAGEMENT
RESEARCH (ICMR) DUDULGAON, PUNE-412 105**

YEAR (2020-2022)

A
PROJECT REPORT ON
STUDY OF MARKETING INITIATIVES AT M.E ENERGY FOR
IT'S BUSINESS

AT
M.E ENERGY PVT. LTD, PUNE

SUBMITTED TO



SAVITRIBAI PHULE PUNE UNIVERSITY
IN PARTIAL FULFILLMET OF
MASTERS OF BUSINESS ADMINISTARTION

SUBMITTED BY
SHRIPRASAD D DORLE
UNDER GUIDANCE OF
Prof. Dr. YASHWANT LEMBHE
THROUGH

RAJMATA JIJAU SHIKSAN PRASARAK MANDAL'S
INSTITUTE OF COMPUTER AND MANAGEMENT RESEARCH (ICMR)
DUDULGAON, PUNE-412 105

YEAR (2020-2022)



RAJMATA JIJAU SHIKSHAN PRASARAK MANDAL'S
INSTITUTE OF COMPUTER AND MANAGEMENT RESEARCH

Approved by AICTE, Govt. of Maharashtra & DTE
Affiliated to Savitribai Phule Pune University, Pune

DTE Code:- 6158 University Code:- IMMPO13230

Certified by ISO 9001:2015
ISO 14001:2015

Recognized as Green Education
Campus

Hon. Shri. Vilasrao V. Lande
President

Hon. Shri. Sudhir V. Mungase
Secretary

Hon. Shri. Ajit D. Gavhane
Treasurer

CERTIFICATE

This is to certify that, Mr/Ms. Shepeasad Devidas Doole

..... Seat No. 24919 Batch No 2020-22

has under taken the Project titled. Study of Marketing
Initiatives at M.E. Energy for it's
Business.

in partial fulfillment of the TWO YEARS FULL TIME MASTER'S DEGREE
COURSE IN BUSINESS ADMINISTRATION i.e.

M.B.A.

Under my guidance and supervision.

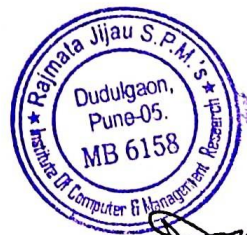
To the best of my knowledge, the material presented herein, is his/her original
work and all references from other sources have been duly acknowledged in the
Project Report.

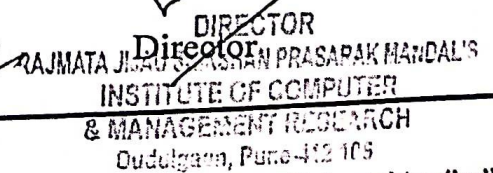


Course Coordinator



Internal Guide




DIRECTOR
RAJMATA JIJAU SHIKSHAN PRASARAK MANDAL'S
INSTITUTE OF COMPUTER
& MANAGEMENT RESEARCH
Dudulgaon, Pune-412 105

राजमाता जिजाऊ शिक्षण प्रसारक मंडळाचे, इन्स्टिट्यूट ऑफ कॉम्प्युटर अँड मॅनेजमेंट रिसर्च

Gat No. 101/102, Moshi-Alandi Road, Dudulgaon, Post - Alandi, Tal.: Haveli, Pune - 4121005, Maharashtra (India)

(020) 20280280

8378958868

www.rjspmicmr.com

directorrjspmicmr@gmail.com

11th April 2022

MEEPL/HR/21-22/0137

TO WHOMSOEVER IT MAY CONCERN



This is to certify that Mr. Shriprasad D. Dorle student of RJSPM Institute of Computer and Management Research, Pune has successfully completed Internship Programme at our company.

During the period of his Internship Programme with us, we found him punctual, hardworking and inquisitive.

We wish him every success in life.

Yours faithfully,

For M.E ENERGY PVT LTD



Authorized Signatory



DECLARATION

I hereby declare that the Summer Internship Project (SIP) "STUDY OF MARKETING INITIATIVES AT M.E ENERGY FOR IT'S BUSINESS" is an original piece of work done by me under the guidance of Prof. Dr. Yashwant Lembhe. All Secondary data and other relevant information drawn from different sources for this report are duly acknowledged by me. I have put all my sincere efforts in making the report see the light of the day. No part of this report has been submitted by me to any university / institution for the award of any diploma or degree.

Place: Pune

Date: 27/04/2022



ACKNOWLEDGEMENT

The project titled "STUDY OF MARKETING INITIATIVES AT M.E ENERGY FOR IT'S BUSINESS" which is part of the summer internship program of the Management of Business Administration course has been successfully completed. I take this opportunity to thank all the people involved directly or indirectly in making this project a success. Firstly, I would like to thank my manager Mr. Nirmal Kartha (Business Unit Head) at M.E Energy Pvt Ltd , Pune for giving me an opportunity to showcase my skills and talent by making a contribution in favour of the organization. I would also like to thank him for providing all the necessary facilities and support within the organization during the complete tenure. I would like to thank my project guide Prof Dr. Yeshwant Lembhe of RJSPM for his timely & valuable guidance throughout the project. Their constant motivation accelerated my performance and helped me produce great results. Thank you once again to one and all.



A handwritten signature in black ink, appearing to read "Dorle".

SHRIPRASAD D.DORLE

M.B.A (Marketing Management)

Place: Pune

Date: 27/04/2022



RAJMATA JIJAU SHIKSHAN PRASARAK MANDAL'S
INSTITUTE OF COMPUTER AND MANAGEMENT RESEARCH

Approved by AICTE, Govt. of Maharashtra & DTE
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DTE Code:- 6158 University Code:- IMMPO13230

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ISO : 14001-2015

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President

Hon. Shri. Sudhir V. Mungase
Secretary

Hon. Shri. Ajit D. Gavhane
Treasurer

Experimental Learning (Industrial Visits)




DIRECTOR
RAJMATA JIJAU SHIKSHAN PRASARAK MANDAL'S
INSTITUTE OF COMPUTER
& MANAGEMENT RESEARCH
Dudulgaon, Pune-412 105.



RAJMATA JIJAU SHIKSHAN PRASARAK MANDAL'S
INSTITUTE OF COMPUTER AND MANAGEMENT RESEARCH

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Secretary

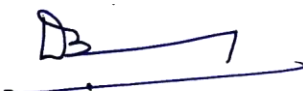
Hon. Shri. Ajit D. Gavhane
Treasurer

EXPERIMENTAL LEARNING

Summary of Industrial Visits from Academic Year 2017-18 to 2021-22

| Sl. No | Name of Company | Academic Year | Date |
|--------|--|---------------|------------|
| 01. | Katraj Dairy, Pune | 2022-23 | 25/02/2023 |
| 02. | Swiss Bakery, Pune | 2022-23 | 25/02/2023 |
| 03. | Autoline Industries Pvt Ltd, Pune | 2022-23 | 19/01/2023 |
| 04. | Sumeet Packers Pvt Ltd, Pune | 2022-23 | 19/01/2023 |
| 05. | Saitaru Motors, Charholi, Pune | 2022-23 | 18/01/2023 |
| 06. | Constro International Expo, Pune | 2022-23 | 14/01/2023 |
| 07. | Katraj Dairy, Pune | 2021-22 | 12/03/2022 |
| 08. | Manitowoc Cranes, Pune | 2021-22 | 07/01/2022 |
| 09. | Sumeet Packers Pvt Ltd, Pune | 2020-21 | 15/02/2021 |
| 10. | Autoline Industries Pvt Ltd, Pune | 2020-21 | 15/02/2021 |
| 11. | Reserve Bank of India, Pune | 2019-20 | 26/02/2020 |
| 12. | National Institute of Oceanography, GOA | 2019-20 | 18/09/2019 |
| 13. | Khadi Gramodyagak Centre, Pune | 2019-20 | 16/09/2019 |
| 14. | Decanter Factory, Pune | 2018-19 | 16/10/2018 |
| 15. | MSRTC Workshop, Dapodi, Pune | 2018-19 | 09/10/2018 |
| 16. | TATA Motors, Pimpri, Pune | 2018-19 | 05/03/2018 |




DIRECTOR
RAJMATA JIJAU SHIKSHAN PRASARAK MANDAL'S
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PQRV+V37, Khalumbre, Maharashtra 410501, India

Khalumbre
Maharashtra
India

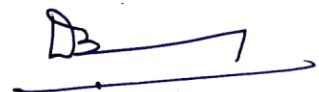


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DIRECTOR
RAJMATA JIJAU SHIKSHAN PRASARAK MANDAL'S
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& MANAGEMENT RESEARCH
Dudulgaon, Pune-412 105.



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Treasurer



PQR+V37, Khalumbre, Maharashtra 410501, India

Khalumbre
Maharashtra
India



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DIRECTOR
RAJMATA JIJAU SHIKSHAN PRASARAK MANDAL'S
INSTITUTE OF COMPUTER
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Dudulgaon, Pune-412 105.



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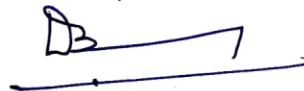
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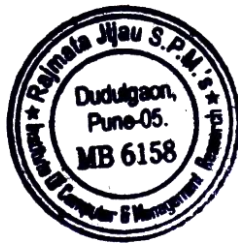
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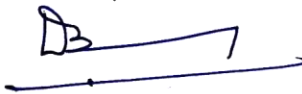
Hon. Shri. Vilasrao V. Lande
President

Hon. Shri. Sudhir V. Mungase
Secretary

Hon. Shri. Ajit D. Gavhane
Treasurer

Participative Learning (Subject Expert Lectures)




DIRECTOR
RAJMATA JIJAU SHIKSHAN PRASARAK MANDAL'S
INSTITUTE OF COMPUTER
& MANAGEMENT RESEARCH
Dudulgaon, Pune-412 105.



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Hon. Shri. Sudhir V. Mungase
Secretary

Hon. Shri. Ajit D. Gavhane
Treasurer

PARTICIPATIVE LEARNING

Summary of Subject Expert Lectures from Academic Year 2017-18 to 2021-22

| Sl. No | Name of Company | Academic Year | Date |
|--------|--|---------------|------------|
| 01. | Mr. Suryakant Delhikar, Free Lancer on Opportunities in Foreign Industries | 2022-23 | 17/01/2023 |
| 02. | Mrs. Anju Kher, Grace Meditation, Pune on Career achievement through meditation | 2022-23 | 11/01/2023 |
| 03. | Mr. Prafulla Pandit, Silver City, States of Maryland, USA on Intelligence and counter intelligence | 2022-23 | 07/01/2023 |
| 04. | Mr. Gokul Ojha, Consultant Trainee, Intelli Vision Inc- California, USA on Expectations and Opportunities in IT and BPO Industries | 2021-22 | 26/02/2022 |
| 05. | Mr. Rupesh Sakat, Data Analytics HCL Technologies Ltd on Expectation and Opportunities in IT Industries | 2021-22 | 26/02/2022 |
| 06. | Mr. Rahul Chorge, Admin HR Head, Autoline Industries Pvt Ltd, Pune on Changes in Work Environment due to COVID-19 Pandemic | 2020-21 | 25/02/2021 |
| 07. | Mr. Mahesh Jadhav HR Manager at Sumeet Packers Pvt Ltd, Pune on Best HR Practices of Industries | 2021-22 | 15/02/2022 |
| 08. | Mr. Ketan Wakhare, Director Kasturi Automation Pvt Ltd, Chakan, Pune on Automation in Manufacturing Industries | 2019-20 | 06-03-2020 |



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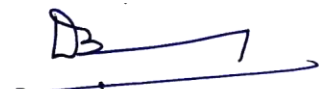
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|-----|---|---------|------------|
| 09. | Prof. ND Bhalerao of RJSPM's ACS College, Bhosari on use of Talley accounting software for Managers | 2019-20 | 15-11-2019 |
| 10. | Prof. Amol Kumbhar of RJSPM's COP, Pune on Opportunities for B-School students in Pharma Industries | 2018-19 | 15-01-2019 |
| 11. | Prof. Ravindra Chintamani RJSPM's IOP, Pune on Research Methodology | 2018-19 | 15-01-2019 |




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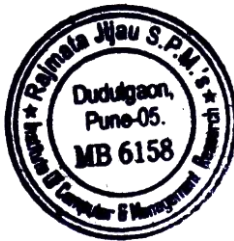
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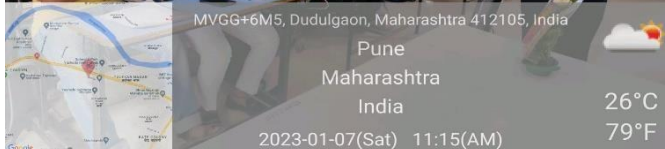
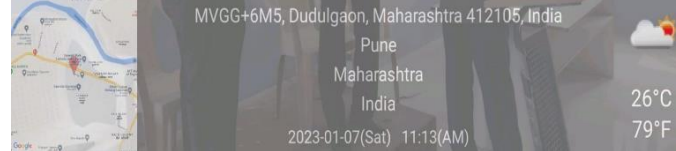
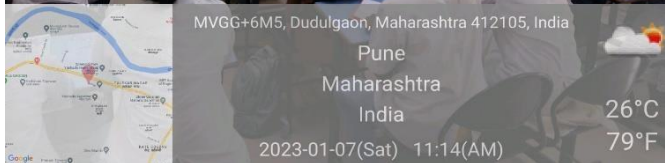
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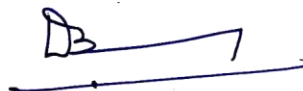
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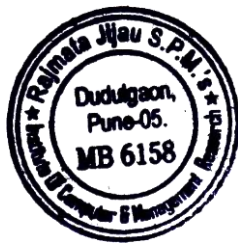
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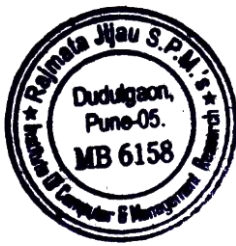
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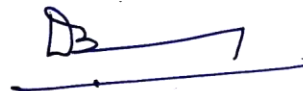


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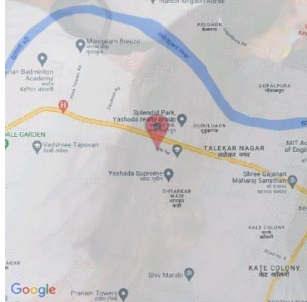
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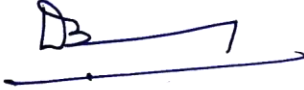
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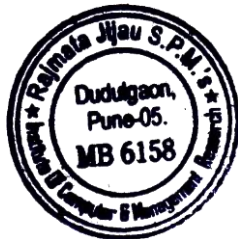
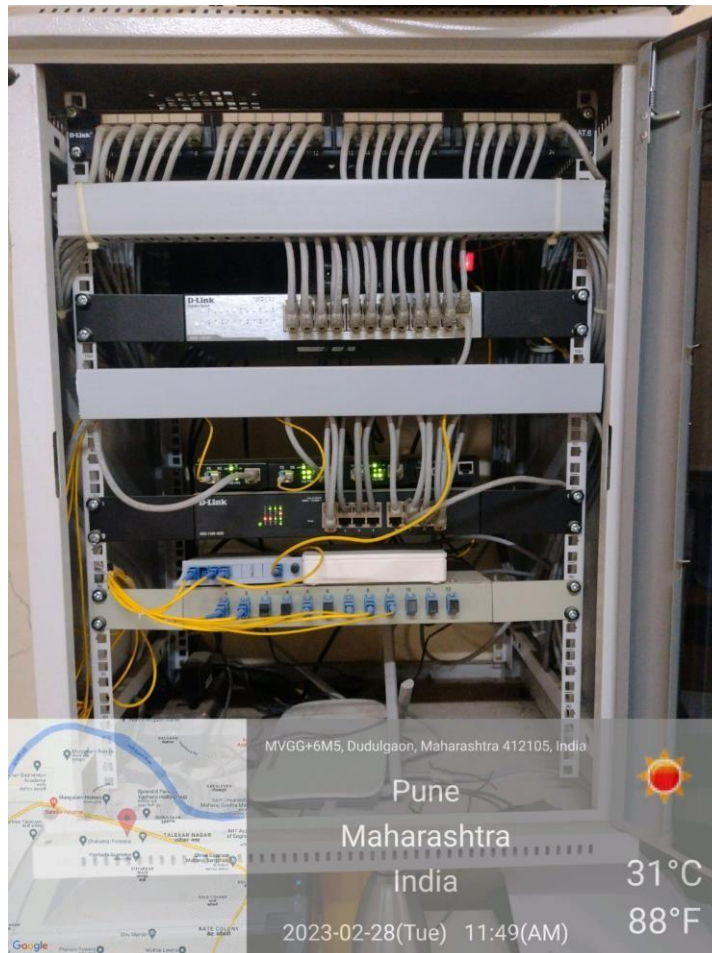
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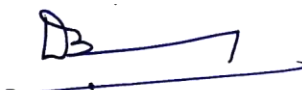
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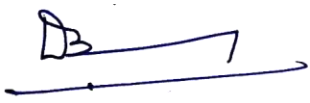
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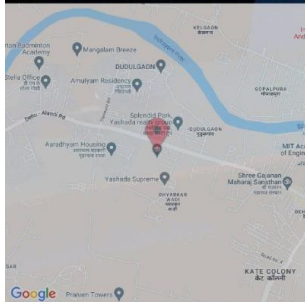
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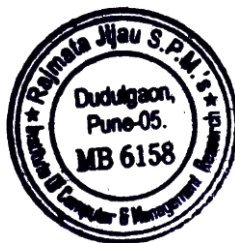


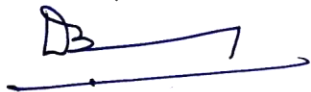
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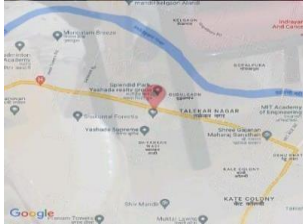
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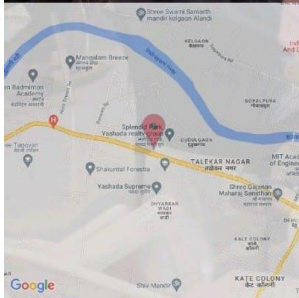
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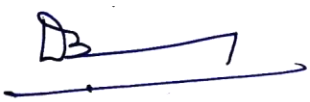
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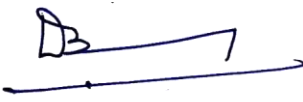
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